CARE COMMUNITY CENTER







Dear Neighbor,

Legacy: Since our founding nearly 40 years ago, Lao Family Community Development Corporation (LFCD) has been an opportunity creator, community builder and life changer. We have helped over 300,000 low-income families from Contra Costa, Alameda and Sacramento counties achieve first-time homeownership and financial self-sufficiency;

graduation from high school, college and vocational training; American citizenship; and small business ownership, to name just a few.

Impact: Our greatest impact is at the individual level. In 2018 we provided support to over 31,000 diverse families. Through comprehensive case management—LFCD's model since inception—families have been supported with quality employment, housing, education and more. Families know they can count on personalized service free of charge in 25 languages. The majority of LFCD's core programs have been in operation between 10 and 30 years, and our staff has been with us long-term. This is a testament to LFCD's dedication to the communities we care for and credit to the 1,000 affiliates in 2018 working with us to serve families in need.

Community: We are sending this publication to you because we seek a stronger collaboration with our institutional and individual partners at the neighborhood, county, state and national levels. We embrace continuous growth and are proactive about the changing needs of our communities.

Connection: We look forward to finding opportunities to work together in your communities. Cheers to achieving and engaging together.

We invite you for a personal tour of the CARE Community Center Oakland, a new model of community building and comprehensive services. Let us know how we might offer the positive impact you seek for yourself, your family, or your business.

Visit carecommunityoakland.org or LFCD.org to learn more.

Sincerely,

KATHY CHAO ROTHBERG

Chief Executive Officer Office: 510-533-8850 | Cell: 510-334-4826 krothberg@lfcd.org

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On the cover, from left: Sharchana Mapchan, Khalid Cook, Valeria Geronimo Carrillo, Kathy Chao Rothberg, Subodh Poudyel, Silvia Huynh, Ta Rei Paw, Paw Sei.

BOARD OF DIRECTORS

CHAIR DIRECTOR Nai Phan Brian Libow **SECRETARY** DIRECTOR Framta Saechao Koy Saephan

TREASURER Rita Xavier



OUR MISSION

Lao Family Community Development (LFCD) is a trusted partner whose mission is dedicated to advancing the economic mobility and well-being of diverse communities through culturally informed specialized employment, housing, education and support services.

TO LEARN MORE, VISIT US AT WWW.LFCD.ORG.



Areas of Focus

LAO FAMILY COMMUNITY DEVELOPMENT OFFERS A COMPREHENSIVE ARRAY OF PROGRAMS IN FIVE KEY ARENAS

Adult education and vocational employment

Programs in this area include adult basic education, English as a Second Language, CalWORKS Work Experience, CalWORKS Limited English Proficiency Program, refugee employment services, and services for homeless and previously incarcerated individuals, among other programs.

Youth education, leadership and vocational employment

LFCD supplies year-round employment, academic and higher education access programs, leadership development, and a summer employment program.

Financial education/asset development

Community members can benefit from financial education and coaching, housing counseling, and income tax assistance.

Family support and health services

LFCD offers social adjustment services; senior services; crime victim assistance; a health and well-being program; health, marriage and relationship counseling; and a healthy marriage program, among other services.

Housing, economic development and nonprofit space

This includes help with affordable rental housing, housing navigation, first-time home ownership, supportive housing, business assistance and entrepreneurship opportunities.

For more information on Lao Family Community Development programs and services, please visit www.lfcd.org.

BY THE NUMBERS

LFCD delivers vital services, savings and opportunities to low-income communities every year. Here are a few highlights.

31,000

that LFCD serves each year

The number of different ethnic populations served each year

MILLION

The amount in earned income tax credits and income tax refunds saved for 1,500 East Bay families with LFCD's help

The number of families who secured permanent housing with the aid of LFCD



\$7.5 MILLION

LFCD's annual operating budget, which includes 27 competitively secured contracts and collaborations with more than 13 government, nonprofit and private foundation partners



A New Vision of CARE

LFCD INTRODUCES THE CARE COMMUNITY CENTER—AN EXCITING **NEW MODEL** FOR PROVIDING **COMPREHENSIVE** SERVICES TO ALL

n the fall of 2018, Lao Family Community Development (LFCD) realized a long-standing dream: to open a multipurpose community center in East Oakland. The building, which had its ribbon cutting in December, provides a welcoming space and a wide range of services to people in need of extra support. The project is part of a multipronged philanthropic effort jointly sponsored by CARE Community Inc. and LFCD.

Called the CARE Community Center, it targets four service areas— Culinary, Arts, Recreation, Education—chosen to support individual and community success. The spacious, 30,000-square-foot facility will allow LFCD to serve an estimated 10,000 additional people of different generations and cultures (an increase of 100 percent) in Oakland. Designed by JRDV International Architects, the building is modern, airy and accessible.



"The CARE Community Center is a one-stop shop for serving our diverse East Bay community," says LFCD's CEO, Kathy Chao Rothberg. "We are excited to offer comprehensive services under one roof and in a friendly, state-of-the-art environment."

The center houses LFCD's administrative offices, from which it will carry out an array of programs and services for low-income individuals, including financial literacy, adult and youth education, employment and career services, health care access, income and asset development opportunities, and immigration and transitional services. The building also includes a senior center, individual counseling offices, and an outdoor patio and therapy garden. The youth services space will include a dance studio, space for after-school programs, a computer lab and a basketball court.

An additional 18,000 square feet in the building are available for lease to locally owned businesses and nonprofit organizations. The spaces include a cafe; a commercial catering kitchen; and co-working and individual office spaces for local small businesses, nonprofits and entrepreneurs.

The creation of the center was a longtime dream of Chao Rothberg's father, Chaosarn Chao, the co-founder of LFCD, who passed away in 2017. Chao had hoped to establish a central place where people on welfare as well as the homeless, refugees and crime victims could learn new skills, receive counseling and assistance, and connect with one another in a safe space. His vision became a reality this year, thanks to the dedication of the LFCD team; its community partners; and financial support in the form of state and federal grants, tax credits, and gifts.

One entity that played a key role in funding the CARE Center is the California

MAJOR CONTRIBUTORS:

- ▶ State of California awarded a \$3.7M Proposition 84 grant.
- ► Federal Office of Community Service awarded a \$686,000 job creation grant.
- ► Chase committed \$14.5M in new markets tax credit investments.
- California Statewide Community Development Authority in Walnut Creek allocated \$13.43M in new markets tax credits.
- ► Clearinghouse CDFI in Oakland committed \$5.2M in a leverage loan.
- ► Senior Assistance Foundation East Bay committed a \$595,000 gift (\$300,000 required dollar-for-dollar match).
- Individual giving totaled more than \$100,000.



SAVE THE DATES

CARE Grand Opening and Open House Celebration April 19, 2019 8:30 a.m.-noon

Contra Costa Location Open House April 18, 2019 2-5 p.m.

Sacramento Location Open House April 19, 2019 2-5 p.m.

Statewide Communities Development Corporation (CSCDC), which provided LFCD with \$13,430,000 in new markets tax credits.

Jon Penkower, managing director of CSCDC, explains that the decision to fund the CARE Center was "a no-brainer."

CSCDC aims to support projects that provide the most significant community impact in low-income areas, and "this project checked so many boxes as far as providing diverse services to everyone from refugees to youth to senior citizens," he says.

"Kathy has dedicated her life to serving the underserved populations," he says of Chao Rothberg, "and the word 'passion' would be an understatement for what motivates her. We are excited to help realize this extraordinary vision, and we are eager to see what Kathy and her extraordinary team will continue to accomplish in the future."

Contact or visit us at:

CARE Community Center 2325 East 12th St. Oakland, CA 94601 510-533-8850 www.lfcd.org

4 Decades of Creating Opportunities

FROM MODEST BEGINNINGS, LAO FAMILY COMMUNITY
DEVELOPMENT HAS GROWN INTO A VITALLY NEEDED
AND WIDELY RESPECTED NONPROFIT. HERE ARE A FEW
HIGHLIGHTS FROM ITS HISTORY OF TRANSFORMING LIVES.

Lao Family Community Development (LFCD) was founded by Southeast Asian refugees in the Bay Area in 1980. The organization's mission was to help fellow refugees rebuild their lives after escaping political and social upheavals ravaging their native countries. Over the past four decades, LFCD has grown from its humble roots in a three-bedroom apartment to a full-service organization headquartered in a 30,000-square-foot facility in East Oakland. Today, with seven locations in Alameda, Contra Costa and Sacramento counties, LFCD has become a nationally recognized leader in delivering culturally informed education, employment assistance and family support programs to refugee, immigrant and low-income communities.



"I have worked with LFCD for about 20 years, and they have been a great partner of ours.
The organization

has excellent cultural competency and a talented and caring staff. They understand the importance of comprehensive and holistic services and are always looking for opportunities to provide more."

> —John Gioia, vice chair of the Contra Costa County Board of Supervisors





















MAJOR MILESTONES

1970–75: Lao refugees arrive in the Bay Area.

1977: Lao refugees begin meeting in a three-bedroom apartment in Richmond to help each other find jobs, housing and more.

1980: The Lao Family Community of the Bay Area (LFCBA) is formed under the umbrella of Lao Family Community Inc.

1983: LFCBA establishes its first office in Richmond.

1985: The Lao Family opens an Oakland office with grants from California and Alameda County for ESL and social adjustment.

1986: The Lao Family begins to provide services to Afghan refugees in south Alameda County.

1990: LFCBA branches off to form a new nonprofit, Lao Family Community Development Inc. (LFCD).

1992: LFCD receives its first youth grant from the city of Oakland, helping 1,500 youth find summer employment.

1993: LFCD buys 2.5 acres in San Pablo and builds 32 units of affordable housing.

1996–2004: LFCD leads a coalition of 13 agencies to provide ESL and citizenship education and naturalization services across California.

1997: The Lao Family builds a brand-new 5,000-squarefoot community and small business center in San Pablo.

2005: LFCD opens a satellite office in Sacramento to serve Hmong, Russian and Mien refugees.

2007-08: LFCD builds a new community center in San Pablo and expands its Oakland office in a 30,000-squarefoot former warehouse.

2009: LFCD launches Building Bridges to help newly arrived Burmese and Bhutanese refugee populations.

2010: The Lao Family celebrates its 30th anniversary.

2018: The 30,000-square-foot mixed-use and collaboratively developed CARE Community Center opens.

2019: LFCD's 2019-2023 Organizational Strategic Plan and the CARE Community Center Initiative are launched with an emphasis on community economic development. LFCD will focus scaling to three centers, each uniquely developed to the priorities of the communities served. Mobile and specialized services to the homeless, formerly incarcerated, and individuals with disabilities are launched.

2019: Independent accreditation work in process through CARF International (Commission on the Accreditation of Rehabilitation Facilities) for human service programs.



Pathways to Success

WITH THE SUPPORT OF LFCD, BURMA-BORN HLA NYUNT HAS MADE A NEW AND FULFILLING LIFE FOR HIMSELF IN OAKLAND

love challenges," says 42-year-old Hla Nyunt.
"I always want to keep learning and growing,
and the Lao Family has helped me so much.
We are very lucky to have them."

Certainly, Nyunt has faced more challenges than most, but his determination and positive outlook—along with the support he has received along the way—helped him build a new life for himself and his family.

A native of Burma (also known as Myanmar), Nyunt settled in the United States in 2008 after spending two years in a refugee camp on the Thai border. With the backing of the Office of the United Nations High Commissioner for Refugees, Nyunt moved to Oakland with his wife and two young daughters, where he had a close friend who helped him manage the transition to a new country.

Still, there were many barriers to overcome: He did not speak English or have a job, and he had much to learn about living in a new culture. When he found out about the services offered at LFCD, however, he began to see how he might thrive in his adopted hometown. Working closely with LFCD employment counselor Su Dung, Nyunt started to acquire the skills necessary to find work. He studied English, attended workshops on resume writing and interviewing techniques, learned how to obtain a driver's license and car insurance, and took advantage of the financial education that LFCD provides.

"Su gave me many suggestions," Nyunt says. "I am the head of a household and had to support my family, and Su encouraged me to enroll in English and computer classes at Laney College. I had trouble speaking English at first, so she gave me advice like 'listen to the radio to hear people speak English,' which helped a lot. She also knew I had skills in welding, and she helped me find a job that matched my skills."

In his first few years in Oakland, he worked for several different companies, including a picture framing

business, a window treatment manufacturer and a medical technology enterprise, all positions that LFCD either helped him find or prepare for. Today he holds a full-time job working on conveyor systems as a maintenance mechanic.

In addition, Nyunt worked with LFCD to achieve two other major goals: buying his own home and becoming a U.S. citizen. Dung helped him establish an individual development account as a way to save for a down payment, and LFCD secured matching funds to supplement his savings. Dung also encouraged him to attend workshops for first-time homeowners, which LFCD offers in partnership with Operation Hope. Six years after arriving in the U.S., Nyunt had managed to save enough money to purchase a house in Oakland. That same year, in 2014, he became a U.S. citizen, a process that LFCD helped him navigate.

Even with all that he has accomplished, Nyunt still feels there's more to learn. An advocate of continuing education, Nyunt is currently earning a certificate in carpentry at Laney College and hopes to study architecture next. "My hobby is drawing," he says, "and I like measuring things. I'd like to learn how to fix and improve my house so that I can do it myself."

He also encourages other new arrivals in the area—who face many of the same challenges he encountered a decade ago—to seek out all the educational resources available to them. "I always suggest they go to school," he says. "I ask them, 'Why stay at entry level?' I connect them with Lao Family because they offer so much help."

"Hla has shown us what someone can achieve when they really try," Dung says. "And now he gives back to others, helping them get on their feet. He is like a community leader, and we are very proud of him."

"I am so grateful to Su; she has become like a sister to me," Nyunt says. "So I do what I can for others because I feel like I have been given a second life."

DONORS/FUNDERS

Lao Family is supported by diverse funding sources that include government contracts, private, corporate and family foundations as well as individual donors. Eighty-seven percent of funding directly supports program services and activities that benefit the families in our communities. We would like to thank the following funders and partners for their commitment to Lao Family's past and current efforts:

Alameda County Probation

Alameda County Social Services Agency

Annie E. Casey Foundation

Asian Pacific Fund

Bank of America - 2010 Neighborhood Builders Award

Beneficial State Bank

Cal Emergency Management Agency

California Department of Education

California Department of Parks and Recreation

California Endowment

California Reinvestment Coalition

California Statewide Communities Development Authority

Chevron - Economic Self-Sufficiency Program

Chevron - Richmond Community Benefit Fund

Citi Foundation

Citigroup Foundation

City of Richmond Housing Authority

City of San Pablo

Clearinghouse CDFI

Consumer Action

Contra Costa County Employment and Human Services

Contra Costa Health Services

East Bay Asian Local Development Corp.

East Bay Community Foundation

Fannie Mae

First 5 Contra Costa

Friedman Family Foundation

Gerbode Foundation

Individual donors

JP Morgan Chase

Local Initiatives Support Corporation (LISC) Bay Area

Making Connections Oakland

National Community Development Institute (NCDI)

National Council of La Raza

National Realtor Association

Northern California Community Loan Fund

Oakland Private Industrial Council

Parker Foundation

Sacramento County Department of Human Assistance

Sacramento Employment and Training Agency

SAFE Foundation

The San Francisco Foundation

Sierra Health Foundation

State Street Foundation

Strive Foundation

Thomas J. Long Foundation

United Way Bay Area

US Bank

U.S. Census 2010

U.S. Department of Health and Human Services

Walter & Elise Haas Fund

Wells Fargo

Wells Fargo Housing Foundation

LFCD 2017 Annual Report

REVENUE, GAIN AND OTHER SUPPORT

Total Revenue, Gain and Other Support	\$7,965,293
Other Income	\$420,455
Donations	\$18,038
Private Foundations / Capital Contributions	\$408,354
Government Grants and Contracts:	\$7,118,446

EXPENDITURES

Total Expenditures	\$6,514,570
Management and General Expenses	\$72,396
Program Expenses	\$6,442,174

NET ASSETS

Net Assets at End of Year	\$5,193,237
Non-controlled Interest	\$5,247
Net Assets at Beginning of Year	\$3,736,767
Change in Net Assets	\$1,451,223

For more information on Lao Family Community Development programs and services, please visit www.lfcd.org.

Lao Family Community Development would like to thank the more than 500 individual donors and volunteers who play a vital role in our efforts to create opportunities for members of our community in need of extra support.



Invest in a Healthier Community

THERE ARE MANY WAYS YOU CAN SUPPORT THE VITAL WORK WE DO. YOUR GENEROSITY WILL HELP US ENSURE NO ONE IS LEFT BEHIND.

CONTRIBUTE FINANCIALLY

► TO MAKE A MONETARY CONTRIBUTION BY CHECK, SEND TO:
Lao Family Community Development
Attn: Fund Development Director
2325 E. 12th St., Suite 226
Oakland, CA 94601
Tel: 510-533-8850

► TO MAKE A CONTRIBUTION BY CREDIT CARD OR PAYPAL, VISIT: www.lfcd.org/support-our-work

DONATE ITEMS

- We keep a closet of donated items for our clients, especially interview-appropriate and/or work clothes and any kind of gently used clothes, shoes or household items such as pots, dishes and even furniture. Please bring these items to one of our office locations during office hours. Call ahead if items are large.
- ▶ We may also accept donations of gardening tools, game room equipment, office furniture and electronics for use in our office. Please call ahead.
- ▶ To donate automobiles, land, real estate, stocks or other secured assets—or to include LFCD in your will—please contact CEO Kathy Chao Rothberg at 510-533-8850 or krothberg@lfcd.org.

Lao Family Community
Development, Inc. is a 501(c)(3)
nonprofit corporation, Federal Tax
ID# 94-3115164. Your contribution
is tax-deductible to the extent
allowed by law.





2325 E. 12th Street Oakland, CA 94601



LFCD Locations

LFCD HQ @ CARE OAKLAND
 2325 East 12th St., Suite 226
 Oakland, CA 94601
 510-533-8850
 www.lfcd.org

► LFCD OAKLAND (EASTMONT TOWN CENTER)
7200 Bancroft Ave.
Oakland, CA 95823

Suite 140 and Suite 135 510-788-2588

510-838-1077

LFCD SAN PABLO

1865 Rumrill Blvd., Suite B San Pablo, CA 94806 510-215-1220 ► LFCD SACRAMENTO (SOUTH) 7171 Bowling Drive, Suite 1120

Sacramento, CA 95823 916-393-7501

► LFCD SACRAMENTO (NORTH)

3400 Watt Ave., Suite 204 Sacramento, CA 95821 916-359-2788

> To learn more about Lao Family Community Development Inc., visit us at www.lfcd.org.